

Aviation is a Journey. Where do you want to go?

SPECIALIZING IN AIRCRAFT

- ACQUISITION
- SALES
- MANAGEMENT
- CHARTER



Axis Jet is a truly unique aviation company that brings passion and personalized service to aircraft acquisition, sales and management. Axis Jet was founded in 2004 from a desire to better serve our clients in the selection and use of their aircraft from an independent and objective point of view.

Today, we serve as an aviation partner to a discriminating list of clients who enjoy all the benefits and value that aircraft ownership has to offer.

Our mission is to build enduring relationships with our clients and serve as a guide throughout their aviation path.



Corporate Headquarters:

SAC • Sacramento Executive Airport
6133 Freeport Blvd. • Sacramento, CA • 95822-3509
axisjet.com • T 916.391.5000 • F 916.391.5001



About Us



Matt Bosco - Owner

Award-winning aircraft sales and acquisition services career began as Beech Aircraft Rookie of the Year, many years ago. Passion for developing customer service focused organizations and innovative marketing ideas. Previously served on the Board of Directors for a well-established general aviation company. Aircraft sales and management services with 500 transactions. Most recently served as the VP of Sales and Marketing for the independent Beechcraft sales and service center. Airline Transport Pilot with multiple type-ratings.

Dan Kimmel - Owner

More than 20 years of professional experience in the aviation industry, with many more as a pilot and enthusiast. Broad experience includes a management background with both avionics and aircraft OEM's. The last twenty years have focused on representing high end corporate and general aviation aircraft including new Raytheon/Beechcraft products. Pilot qualifications include multiple type ratings and ATP experience from pistons to mid-size jets.

Axis Jet was founded in 2004 from a desire to better serve our clients in the selection and use of their aircraft from an independent and objective point of view. Today, we serve as an aviation partner to a discriminating list of clients who enjoy all the benefits and value that aircraft ownership has to offer.

Axis Jet's market focus is derived from our experience with Falcons, Hawkers, Citations and near-new, high-end Beechcraft family aircraft from turbine to piston. As seasoned veterans of this industry, our contacts and experience enable us to integrate a wide variety of services that are required when purchasing and owning an aircraft.

Our facility at Sac Jet Center, Sacramento Executive Airport (KSAC) is home to our corporate headquarters, pilot and flight dispatch center with enough secured hangar space for a growing fleet.

"Over the years, I've experienced many different sales experiences. The people at Axis Jet are consistently professional, experienced and market savvy. They are always a pleasure to work with."



Scheduling & Dispatch
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Aircraft Management



"Axis Jet's management services allow me the time to focus on my business and my family, instead of dealing with the details of my aircraft. I can always relax and enjoy the pleasure of flying my airplane."

Ever have a bad travel experience? Most likely it wasn't one event that went wrong, but lots of little things that added up to a really bad day. At Axis Jet, we know your aircraft ownership experience is defined by the details – pilot crews, maintenance, hangar, fuel, dispatch and cleaning to name a few. And while utilizing your aircraft saves you time, dealing with the details is something you don't have time for. Axis Jet is proud to offer aircraft management services to a select group of distinctive aircraft owners. In fact, our management division was literally born from customer requests. Our reputation for customer service excellence and understanding the needs of today's aircraft owners, make us the choice for management in Northern California. Our clients enjoy carefree aircraft ownership with the confidence that our experienced professionals are tending to the details of each flight, every maintenance event and the overall care of each airplane.

Management Services Include:

1. Professional pilot services

Crew selection, training, scheduling and oversight of personable and safety-oriented professionals.

2. Itinerary and flight coordination

Our 24-hour dispatch team assures each trip is thoughtfully planned, detailed and communicated.

3. Maintenance and oversight

Maintenance tracking and coordination to minimize downtimes and maintain the value of your asset.

4. Reporting and bill payments

Easy-to-read monthly statements, expense tracking and bill payments to keep finances on target.

5. Fleet Insurance

You'll save money with access to our preferred fleet insurance with your choice of a \$25 or \$500 million liability.

6. Travel details made easy

In-flight catering, aircraft pull-out, fueling, clean and detailing are considered done.

7. FAA compliance

From avionics to the crew, your aircraft operation will always meet or exceed regulations.

Whether you currently own an aircraft or are considering ownership, please contact us to discuss the benefits of aircraft management.



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Aircraft Acquisition



"It's much more difficult to find a good airplane than one would imagine and Axis Jet's experience worked to our advantage."

Finding an aircraft for sale with the use of the internet is easy — but you're only getting part of the picture. Thinking of asking a pilot friend to assist in your search? Imagine what happens when you take a kid to the candy store. When it comes to finding the right aircraft for you — for your needs — you need an experienced, independent professional that can walk you down the right path, uncover hard-to-find opportunities and jump over the potential pitfalls.

As a partner in your new or used aircraft purchase, we step you through a systematic process that assures the best value. We are not employed to sell you anything. Our entire focus is on helping you purchase the airplane that best fits your need.

Here's What We Do:

1. Aircraft Selection

We analyze your mission, flying profile and budget to recommend the model aircraft, year and equipment that will best suit your needs.

2. Market Search

Our industry relationships and real-time data far exceeds the market search capable of the web or an individual buyer. We have access to the global marketplace, aircraft that aren't yet listed and current aircraft owners.

3. Aircraft Evaluation

We'll focus on each aircraft by evaluating airframe, engine, component times and inspection status. Avionics, damage, service compliance and genealogy.

4. Technical Review and Market Valuation

This is the most important service that will minimize the risks associated with purchasing an aircraft. We have the experience to define the work scope to get the max value out of a pre-purchase inspection and avoid costly items that could be easily overlooked.

5. Offer Price and Negotiation

Remember, we're on your side. As your representative, we'll help define a reasonable purchase price and negotiate on your behalf.

6. Documentation and Closing

It's not done until the last "i" is dotted and "t" crossed with the FAA, title companies, finance divisions and associated parties.

7. Support Services

We have a network of support services from financing and insurance to sales and use tax. The questions you are asking yourself now, are ones we can answer.

Contact us at sales@axisjet.com for more information.



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Aircraft Sales



"Over the years, I've experienced many different sales experiences. The people at Axis Jet are consistently professional, experienced and market savvy. They are always a pleasure to work with."

Once you've made the decision to sell, you're ready to make it happen. Selecting experienced representation not only helps make it happen faster, but assures you get the most value for your asset. Axis Jet's sales professionals have more than 500 past transactions to draw upon. They know what sells, where the market's moving and when to hold out.

When you make a decision to list your asset with Axis Jet, you've opened your aircraft to the global market and placed it in on the inside track of the industry's top sales performers -- which means straight to the buyers.

Sales Brokerage Services Include:

1. Market Evaluation

Maximizing the return on your investment is our primary goal. We provide a market evaluation, based on market trends and competitive review, including Blue Book/Vref analysis.

2. On-site inspection

Conduct an up-close and personal inspection of the aircraft and an in-depth log book review.

3. Specifications and Photos

We develop an accurate and detailed spec sheet and obtain up-to-date photos to best represent the aircraft.

4. Launch

In most cases, we utilize industry subscribed services to broadcast the aircraft as new to the market — targeting brokers with clients in search of your model aircraft.

5. Marketing

Our ongoing resale advertising efforts inform buyers about your aircraft and generate responses from around the world.

6. Activity

Our responses to prospective buyers are handled in a timely and professional manner 24 hours a day, 7 days a week.

7. Offer Price and Negotiation

Again, we're on your side. As your representative, we'll help define a selling price and negotiate on your behalf. But most importantly, we assist with writing the terms that can make the deal.

8. Documentation and Closing

All selling and transfer documents and monies will be handled by our experienced sales administrator.

9. Under Contract

We'll help you navigate through the sales process, contract and the ever-important pre-buy inspection.

Contact us at sales@axisjet.com



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Aircraft Charter



"Axis Jet's crew and aircraft got rave reviews on this recent trip. Thanks for always keeping our passengers happy."

Flexible travel on your terms. That means 24-hour On-Demand Charter Nationwide and International Travel. Axis Jet travel professionals are standing by to serve you. Our seasoned pilot crews fly you in luxury, privacy and security to one of hundreds of airports not served by commercial airlines. Safety and your comfort are our first priority.

Why Charter:

1. Easy Reservations

Reservations can be made weeks, days or hours in advance with no price penalty.

2. Airport of Choice

Depart and arrive at the airport of your choice – including hundreds not served by commercial airlines.

3. Save Time

No long lines. No waiting for baggage. And you'll save more travel time by choosing an airport closer to your final destination.

4. Flexible Scheduling

You set the schedule. Departure times are flexible around your needs.

5. Privacy

You pick your travel companions and enjoy the serenity of your own personal aircraft cabin.

6. Safety and Security

Passengers receive first-class treatment from professional flight crews and well-maintained aircraft.

We've assembled a group of extremely qualified and experienced aviation professionals — from our Chief Pilot to our relationship with award-winning maintenance provider. Axis Jet is the professional choice for air charter in Northern California.

Axis Jet's charter fleet of aircraft includes both turboprop and jet aircraft.

To Request a Quote, Email
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